



THEODORA STOICA

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○ DETAILS ○

Bucharest, Romania
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DATE / PLACE OF BIRTH

20.12.1992
Barlad

NATIONALITY

Romanian

○ LINKS ○

LegalUpgrade.eu
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○ SKILLS ○



👤 PROFILE

I am an experienced Associate with a demonstrated history of working in the legal services industry. Specializing in competition law matters, I regularly advise clients on local and international transactions, including representation before Romanian Competition Council in relation to merger and antitrust clearances, investigations and dawn raids.

I am qualified to provide civil law advice and assist in reviewing, drafting and negotiating civil and commercial contracts and unilateral documents, to monitor and ensure commercial and regulatory compliance etc.

My professional experience also covers mergers and acquisitions procedures, including due diligence exercise and transaction documents preparation as well as general corporate and commercial legal advice.

From a broader point of view, I am interested in analyzing the prospective enhancements that Artificial Intelligence (especially Machine Learning and Natural Language Processing) and Robotic Process Automation could bring to the legal services, Although placed in the late majority category on the innovation diffusion curve, I firmly believe that the legal practitioners would have much to gain from adopting these technologies.

📁 EMPLOYMENT HISTORY

- **Co-founder and Head of Legal at LegalUpgrade, Bucharest**
May 2019 – Present
- **Chief Editor at LegalTechCEE Blog (a LegalUpgrade product), Bucharest**
August 2019 – Present
- **Member at European Legal Technology Association (ELTA), Berlin**
January 2019 – Present
- **Associate Lawyer at Kinstellar SPARL**
July 2018 – Present
Competition department (legal assistance on mergers, anti-trust, cartels, Romanian Competition Council investigations)
- **Associate Lawyer at Țuca Zbârcea & Asociații**
January 2017 – July 2018
Competition department (legal assistance on state aid, mergers, anti-trust, cartels, Romanian Competition Council investigations)
- **Junior Associate at DLA Piper Dinu SCA, Bucharest**
September 2015 – January 2017
Dispute Resolution, Corporate M&A

Interpersonal Communication Skills



Public Speaking



LANGUAGES

Romanian



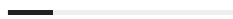
English



French



German



HOBBIES

Sports: Swimming & Snowboarding

Art: Painting, Drawing, Travel Photography, Music

Environmental: Climate Change, Protecting Biodiversity, Animal Welfare

Social & Exact Science: History, Philosophy, Astrophysics

EDUCATION

Bucerius Law School, Hamburg, Germany, in partnership with Chicago-Kent College of Law at Illinois Institute of Technology, CodeX—The Stanford Center for Legal Informatics and European Legal Technology Association (<https://www.law-school.de/summer-programs/legal-technology-and-operations/overview/>), Hamburg

July 2019 – July 2019

Degree: Bucerius Summer Program in Legal Technology and Operations (English-taught program)

Capstone project: „Project C Smart – Contracts-as-Software” evaluated by Prof. Dr. Daniel Katz [Director of the Law Lab at Chicago-Kent College of Law (Illinois Institute of Technology)] and Dirk Hartung (Executive Director of Legal Technology at Bucerius Law School).

Aspire Romania, Brasov

July 2018 – July 2018

Degree: Aspire Young Professionals leadership program

Faculty of Law, University of Bucharest, Bucharest

October 2015 – June 2016

Degree: LL.M in International Arbitration (English-taught program)

Thesis: “Remedies for Non-Performance under the United Nations Convention on Contracts for the International Sale of Goods (CISG)” under the supervision of Prof. Dr. Dragos-Alexandru Sitaru.

Faculty of Law, University of Bucharest, Bucharest

October 2011 – June 2015

Degree: Bachelor of Laws

Thesis: “Penalty clause under New Civil Code” under the supervision of Prof. Dr. Flavius Antoniu Baias.

Gheorghe Roșca Codreanu National College, Barlad

September 2007 – June 2011

English-intensive Philology

EXTRA-CURRICULAR ACTIVITIES

Arbitrator at Willem C. Vis International Commercial Arbitration Moot (<https://vismoot.pace.edu/>), Vienna

2016 – 2018

Student participant at Willem C. Vis International Commercial Arbitration Moot (<https://vismoot.pace.edu/>), Vienna, Hong Kong

2014 – 2015

Member of the Faculty of Law, University of Bucharest team

Participant at Scientific Session at Faculty of Law, University of Bucharest, Bucharest

2013 – 2013

Participating in the 2013 edition of Scientific Session organised by Faculty of Law, University of Bucharest with the paper “Between sovereignty and human rights: national minorities dilemma”

Special Prize at NNDKP, Bucharest

2012 – 2013

Special Prize at the essay competitions organized by Nestor Nestor Diculescu Kingston Petersen law firm:

- 2012 edition with the paper “Liability for malpractice under New Civil Code”;
- 2013 edition with a paper on the conflict between the principle of EU legislation supremacy

National History Competition and National English Competition

Participating in the **National History Competition** (2007 – special prize, 2008 and 2010) and **National English Competition** (2010)

PROJECTS

Bucerius Summer Program in Legal Technology and Operations Capstone assignment memorandum on „Project C Smart – Contracts-as-Software“, Hamburg, Germany

July 2019 – July 2019

Co-author of Bucerius Summer Program in Legal Technology and Operations Capstone assignment memorandum on „Project C Smart – Contracts-as-Software“ (together with Max Berry, Daniel Cedeño Brea, Karolina Jackowicz, Jurij Lampič, Cem Uçan), a solution combining (i) rules-driven automation with (ii) human input supported by (iii) data-driven automation, all in a single platform, with a purpose of eventually creating a legal ecosystem for the computational age

Co-author of diverse projects during Bucerius Summer Program in Legal Technology and Operations, Hamburg, Germany

July 2019 – July 2019

Co-author of diverse presentations:

- Quik-trust – an interactive chatbot using QnA Markup and Documate infrastructure to answer anti-trust related questions;
- Empirical application of data analysis methodology;
- Innovation diffusion analysis – case study: BRYTER (<https://www.bryter.io/>).

Global Legal Hackathon, Bucharest

February 2018 – February 2018

Participating in the first Romanian edition of **Global Legal Hackathon**, February 2018 with a software solution for predicting the outcome in cases pending before Romanian courts of law.

United Way Romania Charitable Shopping Race, Bucharest

2015 – 2015

Volunteering for the **United Way Romania Charitable Shopping Race** (2015) aimed at ensuring bare minimum provisions for impoverished families.

ARTICLES

Co-author of „Loan syndication and EU Competition law: Overview of the European Commission’s final report“, Bucharest

May 2019 – May 2019

Co-author of „*Loan syndication and EU Competition law: Overview of the European Commission’s final report*“ (<https://www.kinstellar.com/insights/detail/877/loan-syndication-and-eu-competition-law-overview-of-the-european-commissions-final-report>).

Co-author of “Romanian Competition Council’s preliminary conclusions on the retail banking sector inquiry launched in 2016”, Bucharest

November 2018 – November 2018

Co-author of “*Romanian Competition Council’s preliminary conclusions on the retail banking sector inquiry launched in 2016*” (<http://www.kinstellar.com/insights/detail/809/romanian-competition-councils-preliminary-conclusions-on-the-retail-banking-sector-inquiry-launched-in-2016>).

Contribution to the legal publication Lawyr.it, Bucharest

September 2018 – September 2018

Contribution to the legal publication Lawyr.it, section "Question of the issue (Sept. 2018): What are the pros and cons of the GDPR in your experience?"

COURSES

- "Ask the Expert: Computable Contracts and Computational Law" webinar, IACCM (The International Association for Contract & Commercial Management)
August 2019 – August 2019
- „Global Entrepreneurial Marketing” webinar, Stanford University Centre for Professional Development
- „How do you lead digital transformation” webinar, MIT Sloan Management Review
November 2018 – November 2018
- Summer School on New Perspectives on Diplomacy, UN Youth Romania
2013 – 2013

REFERENCES

- Prof. Daniel W. Linna Jr from Northwestern University Pritzker School of Law, Visiting Professor 2018-19 CodeX – The Stanford Center for Legal Informatics, Affiliated Faculty University of Michigan Law School, Adjunct Professor
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